

METHODS TO SELL

Show and Sell

- Order select products from Council to sell during popcorn campaign
- Select local storefronts to sell product (grocery store, car wash, hardware store, ball game, restaurant).
- One or two Scouts sell in two hour shifts
- Multiple shifts during the campaign to allow all families the opportunity to participate

Show and Deliver — Wagon Sales

- Order select products from the Council to sell during the popcorn campaign
- Select a neighborhood(s) where to sell
- Distribute product to multiple Scouts to take door to door
- Deliver product to customer at time of sale

Take Order — Wagon Sales

- Door to Door in neighborhood
- NO product in hand at time of sale
- Take order using Order form to deliver later (November)
- Friends, parent's friends, teachers
- Parent's work

Online

- Available year-round
- Scouts earn extra points towards prizes because of credit card sales
- Sell to family and friends who do not live nearby
- Each Scout has own account and can send emails from his/her page

Use one or all four Methods to sell