

UNIT COMMISSIONS

| Commission | Earn |
|------------|---|
| 32% | Base Commission (Show N Sell/Show N Deliver/Take Order) |
| Plus 1% | By July 20, your Unit orders 50% of the total product Show N Sell order from 2022. Minimum order for 1% is \$2,000 |
| Plus 1% | Attend one of Ideal Year of Scouting meetings |
| Plus 1% | Attend Popcorn Kick-Off on August 10 |
| Plus 2% | When your Unit's total sale exceeds 2022 sale by 8%. |
| | |
| 30% | All Online Direct Sales (paid as credit on Final Invoice) |

Unit Commission is computed on sales as of November 1