

The Commission Schedule

In 2011, your unit has the opportunity to earn up to 37% in commission for sales of popcorn.

By following the Popcorn Plan—you will be able to sell more popcorn and earn more commission than ever before.

BASE COMMISSION on all Popcorn Sales will be 32%

EARN 1% Extra Commission by attending one of the two Ideal Year of Scouting Brunches. One will be held on June 25, in Gainesville and the second will be held in Gwinnett County on July 30.

EARN 1% Extra Commission by attending the Popcorn Sale Kickoff in your District on September 14.

EARN 1% Extra Commission if 75% of the Scouts registered in your unit on June 30 sell popcorn.

EARN 2% Extra Commission if you reach your Unit Selling Goal

GOAL—Your Popcorn Sales goal will be calculated using 75% of your June 30, 2011 membership totals multiplied by \$300.

To earn the full commission, a Unit must pay for their popcorn by the December 6th deadline. Payments received on December 7, or after will receive 10% less commission.